ALABAMA-WEST FLORIDA UNITED UNITED METHODIST FOUNDATION

PLANNED GIVING HANDBOOK

THE CHURCH ETERNAL

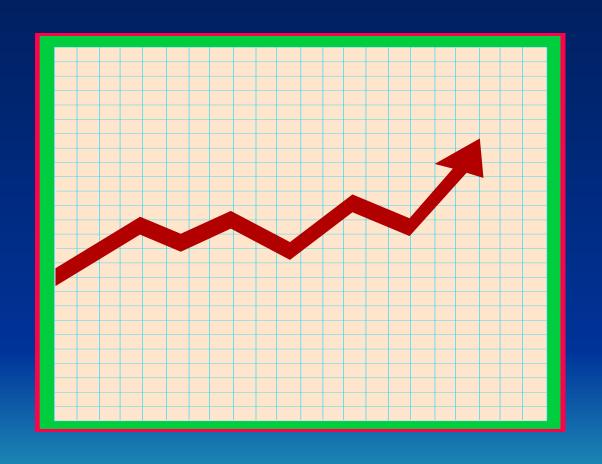
"Dearly beloved, the Church is of God and will be preserved to the end of time"



Yet far too often, Churches take the short-term view



ANNUAL BUDGET SETS OUR TIME HORIZON



Christian Stewardship

- Our most important act of stewardship is the final distribution of our life's accumulation.
- How we distribute our estate our estate speaks volumes about our values and our concerns for our loved ones.
- Everyone should have a written PLAN.

\$41,000,000,000,000

Inheritances over next 50 years

Estimate 10% to religious institutions

Good planned giving program crucial

DEVELOPING LONG-RANGE PLANNING

Three-year pledges for a capital fund drive is a beginning



WHAT ABOUT A PERMANENT ENDOWMENT FUND?



- Permanent Gift
- Only earnings spent
- •Donors interests reflected
- •Enhances ministry & outreach of church

ENDOWMENT PROGRAM AS AN ONGOING PART OF STEWARDSHIP PROGRAM

•A way to invite donors to give to something they know will last



SET POLICIES EARLY

Local boards of trustees and Endowment committees recommend fund policies



Charge Conference approves establishment of the fund

CONSIDER THREE ENDOWMENTS



Property Maintenance

Missions

General Endowment

PROPERTY MAINTENACE

- Take care of what we already have
- •Improve and construct what we will need in the years ahead



MISSIONS

•Offer Christ beyond the doors of our church

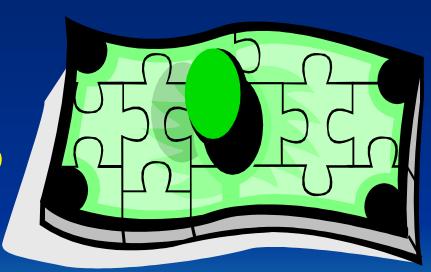
•Expand outreach of church's ministry



GENERAL ENDOWMENT

- For special needs as they arise
- Approved by leadership

Start new programs



EXPAND GIVING POSSIBILITIES

Allows giving from "two pockets"

 Helps people think about stewardship

 Establishes another stream of income



HELP DONORS ACHIEVE THEIR GOALS

- Life Income
- Family support
- Charitable provisions



WHY THE IMPORTANCE?

Why an Endowment Fund?

1 ½ to 2 % of UMs die each year

Yet very few of our UM churches receive planned gifts on regular basis

HOW DOES THE FOUNDATION HELP?

- Plants seeds through education
- Helps organize committee and a charter
- Provides ideas & resources
- Provides technical assistance to donors and the committee

HOW DO WE START?

Invite a representative from your Alabama-West Florida United Methodist Foundation to visit your church.

For Success in a Local Church Endowment Program Members Should....

- Understand & support the vision for mission & ministry.
- Know about opportunities for giving.
- Understand the benefits of creative gift planning options.
- Be given clearly defined & repeated opportunities to participate in the program.
- Repeat efforts on a regular basis.

PROMOTIONAL PLAN

- Education of leaders
- Promotional mailings
- News items
- Special programs
- Observances
- Acknowledging donors

Charitable Gift Planning

- Cash
- Appreciated securities
- Bequests
- Real estate
- Personal property
- Life insurance
- Life income plans

WHAT ARE THE RESULTS?

"... Church will be preserved to the end of time."



Alabama-West Florida United Methodist Foundation Terri H. Turner

 Thank you for your attendance. I can be reached at (334)793-6820 or you may visit our website at alwfumf.org.